

2013 Annual Report

A Letter from Our Executive Director

I am happy to report on a successful year for The Link. Since this is my first year with The Link, I am especially proud to share this information with you.

This past year we continued to provide high quality and effective programming that helps youth in our community reach their fullest potential. In 2013, we worked hard to open our Safe Harbor program for victims of sex trafficking and continue our innovative juvenile justice and homeless youth housing programs.

The Link has been a premier youth service provider in the community for more than 20 years, and we continue to provide high quality and client-driven programs. We will continue to monitor changes in community needs as well as embrace the needs of our current clients and staff. I especially look forward to facing the important challenges in our community.

We appreciate the generous support of our community and will continue to partner with you on this important work!

Sincerely,



Beth Holger-Ambrose

Executive Director



2013 Annual Report

MISSION

The Link’s mission is to build a supportive community network that links youth and their families to their inner strength through life skills, education, advocacy, supportive housing, and a dynamic network of social services to transform lives.

VISION

Our vision is for a future in which supportive communities nurture confident, happy and secure youth.

HISTORY

The Link was founded by former Minnesota Vikings Jim Marshall and Oscar Reed in 1991 in North Minneapolis.

GOALS of all programming at The Link:

- Youth sustain a positive lifestyle, through realizing their innate health and value
- Youth are self-reliant and advocate for themselves
- Youth have meaningful connections to adults, peers, family and community.

VALUES which allow The Link to meet these goals:

- Intentional, respectful relationships that foster change
- Innovative and strategic thinking
- Integrity and accountability
- Community collaboration

Executive Team

Beth Holger-Ambrose
Executive Director

Jen Becker
Development Director

Lois Clark
Finance Director

Kate Tobin
Juvenile Justice Division
Director

Erin Wixsten
Housing and Homeless
Services Division Director

Board of Directors

Crystal Hatcher, Chair
Venture Bank

Jason A. Marvin, Treasurer
Boeckermann, Graftstrom &
Mayer

Amanda Nusz, Secretary
Target

Medaria Arradondo
1st Precinct Minneapolis
Police Department

Willie Bridges
Hennepin County

Emmett Carolan
Slumberland Furniture

Tony Helmer
Crowley, White and Helmer

Angela Thompson
Target

Sharman Davis Barrett
PACER Center

William Flynn
Lindquist & Venum, PLLP

Krista Hatcher
Fredrikson & Byron, P.A.

Jamar Hardy
Edina Realty

Brett Nelson
Keller Williams

Advisory Board

Rep. Laurie Halverson
District 51B

Jim Marshall
Founder and former MN Viking

Oscar Reed
Founder and former MN Viking

Gene Scapanski
Educational Consultant

QUICK FACTS

Who we serve

3,300 youth annually
Families living on low income (100%)
People of color (87.8%)
Parenting youth in housing (50%)

Successes

167 youth moved into housing
60% of youth in School Matters improved attendance
84% of youth complied with court orders
100+ youth enrolled in school/avoided dropout
79% of youth who completed JSC Case Management
did not return to the JSC

2013 Budget

\$3.51 million

Human Resources

41 full-time staff
33 part-time staff
12 board members
10 advisory board members
80+ volunteers

Locations

Minneapolis: Downtown and North Minneapolis
South Suburbs: Eagan, Prior Lake (2014)
North Suburbs: Brooklyn Park

Beth Holger-Ambrose, Executive Director
bholger-ambrose@thelinkmn.org
612-767-4467

Jen Becker, Development Director
jbecker@thelinkmn.org
612-767-4479



SAFE HARBOR

The Link's new Safe Harbor Division opened in the fall 2014 and provides services for sexually exploited youth as part of the state of Minnesota and Hennepin County's Safe Harbor/ No Wrong Door Response. This division includes: One of four collaborative shelters in the state. Passageways Shelter and Housing program will provide six emergency shelter beds and five units of housing for youth victims of sex trafficking. The West Metro Regional Navigator position will take crisis calls and referrals of youth under the age of 18 who are victims of sex trafficking in Carver, Scott and Hennepin Counties. The Safe Harbor Mental Health & Revive Family Program will be a supportive service that offers individual and group mental health services for sexually exploited youth and family reunification services.



HOUSING and HOMELESS SERVICES

Lindquist Apartments and Lincoln Place have 24 units of housing for unaccompanied homeless youth and homeless parenting youth. The Housing First and Transitional Living Programs are scattered site supportive housing programs. Currently, The Link offers a total of 140 units of housing with unlimited length of stay. All housing programs provide intensive case management, life skills training, connections to mental and physical health care services, assistance with education and employment, parenting support, and positive development support activities. The Link also has a specialized Young Families Program for parenting youth and their children. This year, 91% of youth increased skills to live independently, and 95% moved into stable housing upon exit. Additionally, 75% of youth increased job readiness skills and 68% increased academic achievement.



JUVENILE JUSTICE

Our Juvenile Justice programming provides front end prevention and intervention work for youth involved in the juvenile Justice system. We offer 3 programs – Juvenile Supervision Center is a 24/7 program that provides services for low level and status offenders, The Evening Reporting Center provides programming and services for higher level offenders instead of detention and our School Matters program (formerly Be@School) provides support for youth who are chronically truant. The Link's case managers assess needs and risks, and they connect youth to appropriate resources, including connections to basic needs, housing, mental/chemical health counseling, transportation, positive activities, employment, and school/education support services.

The Link thanks the following supporters for their generous contributions

INDIVIDUALS

Eric and Tracy Aanenson
 Karin Abel
 Karen Akslen
 April Ames
 Cherie Anderson
 Corette Anderson
 Travis Anderson
 Brenda Apfelbacher
 Patrick Atkinson
 Michael Bahr and Morrie Hartman
 Joe and Michael Bailey
 Beth Bailey-Allen
 Lois Baker
 Terri Banaszewski
 Mary Jo and Richard Bandimere
 Allen Barkve
 Katherine Bass
 Zandra Bauman
 Julie Baumgart
 Jan Baurr
 Tim and Doris Baylor
 Autry Beamon
 Tanya Bell
 Areba Bennett
 Norman Bjornnes, Jr.
 Steve Boland
 Jerry Boles
 Debra Bowenkamp
 Ms. Patty Braaten
 Patricia M. Brandstetter and David Hoven
 Willie Bridges
 Hodie Broughton
 Joey Browner
 Adam Brunfelt
 Dan Burling
 Lyn Burton
 John and Meg Butler
 Barb Callister
 Joshua Casey
 Leonard and Becky Castro
 Michael V. Ciresi
 Krista Cleary
 Perry Cohn
 Barbara Cox
 Steve Cramer
 Liz Crubaugh
 Carmen Davis
 Freddie Davis-English
 Tom and Vickey Debrowski
 Sarah Donnelly
 Nancy Drake
 Barbara Drucker
 Leza Dumansky
 Ellen Dunn
 Tim Eagle
 Paul Ekstrom
 Mark Espersen
 Jean and Thomas Fabel
 Kathy and Terrence Faust
 William and Janet Flynn
 Dan Foster
 Kimberly Fransen
 Christopher Fritch
 Lawrence Frye
 Barry and Lili Garfinkel
 Kylie Gibson
 Joan Gieseke
 Elissa Gjertson
 Paula Goldberg
 Gene Goldschmidt
 Lisa Greenberg

Beverly and Kurtis Greenley
 Hal Greenwood
 Father Patrick Griffin
 Robert Grodahl
 Erv Grulkowski
 Fatih Guvenen
 Lisa Hagen
 Jeremy Hager
 Kathy Hahne
 Christine Hansen
 Gary and Kathy Hansen
 Doris Harris
 Michelle Harrison-Smith
 Jonathan Heathcote
 Timothy Herbstrith
 Marcia Hitchins
 Marlys and Virgil Hoffman
 Jonathan Holger
 Beth Holger-Ambrose and Subi Ambrose
 Brian Holtemeyer
 Perry Hurth
 Deanna Iesh
 Lynne and Ed Janke
 Shawn Johanson
 Neil Johnson
 Aaron Jordan
 Susan Juneau
 Joshua Kaplan and Scott Coleman
 Mike Kasper
 Kathleen Kasprick
 Karen Katz
 Melissa and Kyle Kilgard
 Doug Kingsriter
 Susan D. Kirk
 Annearle and James Klein
 Marilyn Knudsen and Kirk Johnson
 Jeanne and Harlan Knutson
 Katie Knutson
 Mary Beth and David Koehler
 Mary and Ted Koenecke
 Jason Kraemer
 Loren and Jean Kramer-Johnson
 Stephanie Kremers
 Brian and Jennifer Landwehr
 Chrissa Landwehr
 Richard and Mary Ellen Landwehr
 Roger Landwehr
 Bruce Langer
 Debra Larson
 Mary Larson
 Morgan Larson
 Susan Layton
 Chuck LeTourneau
 Marcia Letourneau
 Matthew Lieder
 Bernardene Lindquist
 L. Kelley Lindquist
 Shirley Lindquist
 Mark Lomen
 Joyce Loney
 Mark Lucas and Joanne Ortendahl-Lucas
 Jake Luehrs
 Maribeth Lundeen
 Victoria F. Mahoney
 Ben Malin
 Scott Manning
 Lee Mauk
 Jessie May
 Ellen McGrattan
 Devin McKinley
 Gertrude McNeal
 Paul Mellblom and Peter Farstad

Ron Meshbesh
 Bryan Michurski
 Lori Millam
 Nicole Mills
 Shaun Mitzel
 Jane Mix
 Mary Jo and Dick Morris
 Lynn and Jan Most
 Judy Myers
 Jennifer Nyberg
 Julia O'Brien
 Maureen O'Connor
 Myrna and Donald Oettinger
 Ann and Scott Olmstead
 Susan Olson
 Pam Orren
 Shawne Osborne
 Karen and John Packard
 Alan and Diane Page
 Mike Patterson
 Rachael Petersen
 Curt Peterson and Mike Skarp
 Kathryn Peterson
 Margaret Peterson
 Tami Pierret
 Lara Pischke
 Beverly Price
 Lori and Robert Radecki
 Shereen Rahamim
 Steven Rall
 Marianne Rampulla
 Marilyn Reilly
 Vicki Reupke
 Sandra Revak
 Virginia and Samuel Richardson
 Kristin and Calvin Robertson
 Jan Robertson
 Avi Rocklin
 Bradley Roles
 Lisa and Mike Romanowski
 Brenda Ruesch
 Jannelle Ruswick
 Lauren Ryan
 Sue Saltarelli
 Tony Sarenpa
 Corey Sauer
 Marilyn and Gene Scapanski
 Sally Scheefe and John Walters
 Caalynn and Richard Schiro
 Laura Schjeldahl
 Kayla Schmidt
 Jeffrey Schwartz
 Charles Selcer
 Susan and Stephen Shakman
 John Shaw
 Margaret and Davis Shryer
 William Sieben
 John Skogmo
 Carol Ann Smith
 Karel Smith
 Mitch Spargur
 Wendy Springer
 Gwen Stanley
 Alfred and Joyce Stegman
 Robert Stein
 Beverly Stirtz
 Deborah Sturm
 Maureen Sullivan and Tom Jensen
 Kathy Sund
 Brian Sunder
 Michelle Swanson
 Sharon Sylvester
 Dale Terhaar
 Beth and Lou Tesler

Murray Thomas and Steve Davis
 Douglas Thurston
 Colleen Timmer
 Josie and Jason Tober
 Cathleen Urbain
 Mindy Van Huffel
 Terry Velasquez
 Aaron Wahle
 Katherine Walen
 Christine Way
 Edward Wegerson and Mary Simonett-Wegerson
 Keith White
 Pete Wiechert
 Marian and Steven Wilk
 Patricia Wilshire
 Liz Workman
 Connie Worms
 Kris and Nicola Wyrobek
 Ryan Yardley
 Michael and Debra Zenk

IN-KIND SUPPORT

Berean Baptist Church
 Christiania Lutheran Church
 Cockadoodledoo Gifts
 Terry and Jeanne Creegan
 Daniel Dikken
 Edina Realty-Downtown
 Linda Ellefson
 Kathy and Terrence Faust
 Federal Reserve Bank of Minneapolis
 Gorilla Yogis
 Ann and Ed Hagberg
 Lisa Hagen
 Hoban Korean Cuisine
 Dorothy Hoffman
 Marvel Holland
 Meagan Holtgrewe and Colleen Timmer
 Hymie's Vintage Records
 Lynne and Ed Janke
 Jensen's Supper Club
 KNOCK, Inc.
 Marie Kvistero
 Susan Landwehr and James Marshall
 Victor Lee
 Margo Leslie
 Chuck LeTourneau
 Life Clinic Chiropractic
 Lifetime Fitness
 Lindquist & Vennum, PLLP
 Luther Memorial Church
 Katherine and Clark Magnus
 Mary Mother of the Church
 Paul Mellblom and Peter Farstad
 Minnesota Department of Education
 Minnesota Quilters Inc
 Mount Calvary Lutheran Church
 Jennifer Nyberg

*Out of every
 \$1.00 donated to
 The Link, \$.87 goes
 directly to youth
 programming*

The Link thanks the following supporters for their generous contributions

Julia O'Brien
 Ole Piper Inn
 Maureen O'Connor
 The Parlour
 Cheryl Pence
 Curt Peterson and Mike Skarp
 Quilters of Becketwood
 Shadowbrooke Golf Course
 Shepherd of the Valley Lutheran Church
 Carol Ann Smith
 Shannon Smith
 St. John Neumann Catholic Church
 Laurel Stephenson
 Jeanette Sterner
 Sharon Sylvester
 Beth and Lou Tesler
 Douglas Thurston
 Toro
 Sue and James Turgeon
 Wendy Vang
 Weber Shandwick
 Which Wich
 The Wedge
 YMCA Eagan

AAA Movers
 All American Title Co.
 Ancona Title & Escrow
 Anderson Insurance & Investment Agency
 Azure Marketing
 The Gordon and Margaret Bailey Foundation
 Bonfe's Plumbing
 Charlson Foundation
 Chestnut Cambronne
 Coldwell Banker Burnet Foundation
 COLLE+McVOY
 Concierge Title, Inc
 Crowley, White & Helmer
 Cuzzy's Bar & Grill
 DCA Title
 Eagan Foundation, Inc.
 Eagan Rotary Community Service Foundation
 Eagles 3208
 Easter Lutheran Church
 Edina Realty - Eagan
 Edina Realty - Parkway Office
 Edina Realty Foundation
 First American Title
 Fredrikson & Byron Foundation
 Fredrikson & Byron, P.A.
 Gorilla Yogis
 Grace Lutheran Church
 JADO Asset Services
 Jolene Sells Homes

Kaizen Property Solutions
 Keller Williams Classic Realty
 Keller Williams Classic Realty Northwest
 Keller Williams Integrity NW
 Keller Williams Integrity Realty
 Keller Williams Integrity-Minneapolis
 Keller Williams Preferred Realty
 Keller Williams Premier Realty
 Keller Williams Premier Realty Lake Minnetonka
 Keller Williams Realty Edina
 Keller Williams North Central Region
 Liberty Title
 Lindquist & Vennum, PLLP
 Malmberg's Inc.
 Marketplace Home Mortgage, LLC
 Markve & Zweifel
 Mille Lacs Band of Ojibwe
 Minneapolis Area Association of Realtors Foundation
 Minnesota Vikings
 Names, Numbers & More
 Namrog Enterprise
 Nations Title Agency of Minnesota
 North American Title Company
 North Central Chapter NAMA
 Northern Dakota Co Chapter, Thrivent Financial for Lutherans
 NorthstarMLS
 Northwestern Tire Company
 Oban Realty Services, LLC

Open Your Heart to the Hungry and Homeless
 RBC Foundation-USA
 Regency Title, Inc.
 Renshaw & Associates, Inc.
 Retired Players Association
 Rob & Barb Schaller Charitable Fund
 Royal Credit Union
 Saunders Family Foundation
 Senior Care Communities, Inc.
 Shelter Holdings LLC
 Southern California Viking Club
 SPAAR
 Sports Legends Foundation
 Target Corporation
 Terhuly Foundation
 The Wooddale Team of AMEC Mortgage
 Thomas Fierst Insurance Agency, Inc.
 Thrivent Financial for Lutherans Foundation
 Tucci Benucch
 Under the Radar Foundation
 US Bancorp Community Development Corporation
 Venture Bank
 WCA Foundation
 Whole Foods Market
 Womack Family Foundation
 Youthprise

CORPORATIONS AND FOUNDATIONS

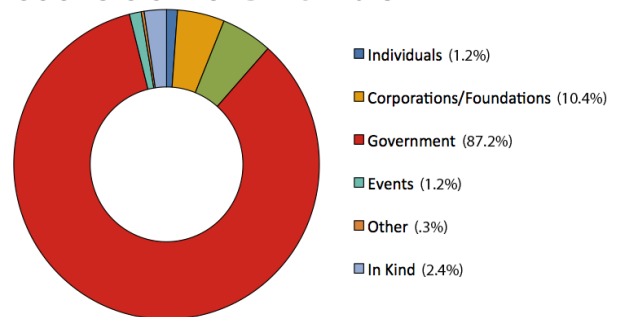
3M Foundation
 7-Sigma

STATEMENTS OF ACTIVITIES AND CHANGE IN NET ASSETS

Years Ended December 31, 2013 and 2012
 Audited by Schechter Dokken Kanter

REVENUE	2013	2012
Contributions	\$248,581	\$465,191
Government contracts	2,955,691	2,689,976
Interest and dividend income	679	795
In-kind contributions	82,792	39,125
Special events	44,009	28,928
Total	3,331,752	3,224,015
EXPENSES		
Program:		
Lindquist Apartments	296,913	302,225
Lincoln Place Apartments	403,559	384,374
Transitional Living Program	399,068	356,289
Group Residential Housing	630,713	482,647
Juvenile Supervision Center	648,641	657,944
Evening Reporting Center	322,182	298,394
School Matters (Be@school)	349,011	345,464
Total program expenses	3,050,087	2,827,337
Management and general	333,461	307,111
Fundraising	121,596	83,313
Total	3,505,144	3,217,761
Change in net assets	(173,392)	6,254
Net assets, beginning of year	1,292,741	1,286,487
Net assets, ending of year	\$1,119,349	\$1,292,741

SOURCES OF FUNDING - 2013



PROJECTED SOURCES OF FUNDING - 2014

