

REVENUES AND SUPPORT

Community Giving	\$734,289
Corporations & Foundations	1,612,986
Government Contracts	8,754,737
In-Kind Contributions	395,186
Events, Net	301,246
Other	(48,856)
Total Revenue & Support:	\$11,700,714

EXPENSES

Program Services	\$9,941,190
Management & General	1,674,771
Marketing & Development	602,634
Total Expenses:	\$12,218,595
Total Change in Net Assets:	\$(517,881)

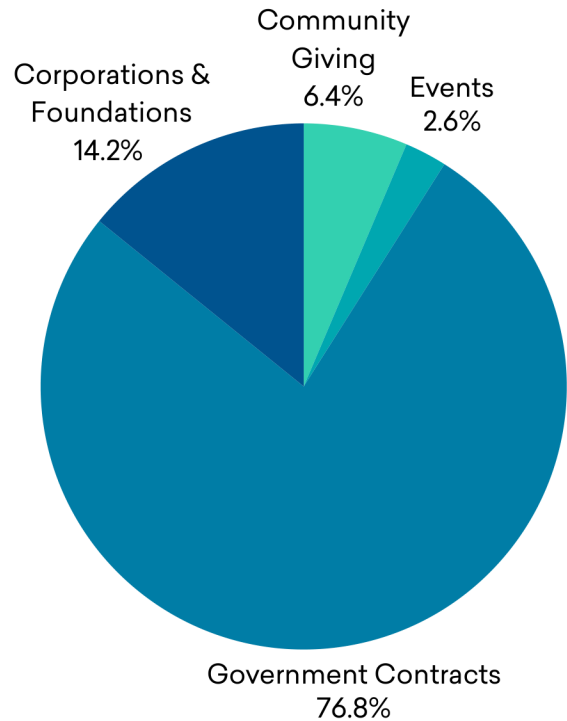
ASSETS

Cash & Cash Equivalents	\$3,379,291
Contracts & Grants Receivable	1,576,556
Property & Equipment, Net	932,865
Other Assets	319,722
Total Assets:	\$6,208,434

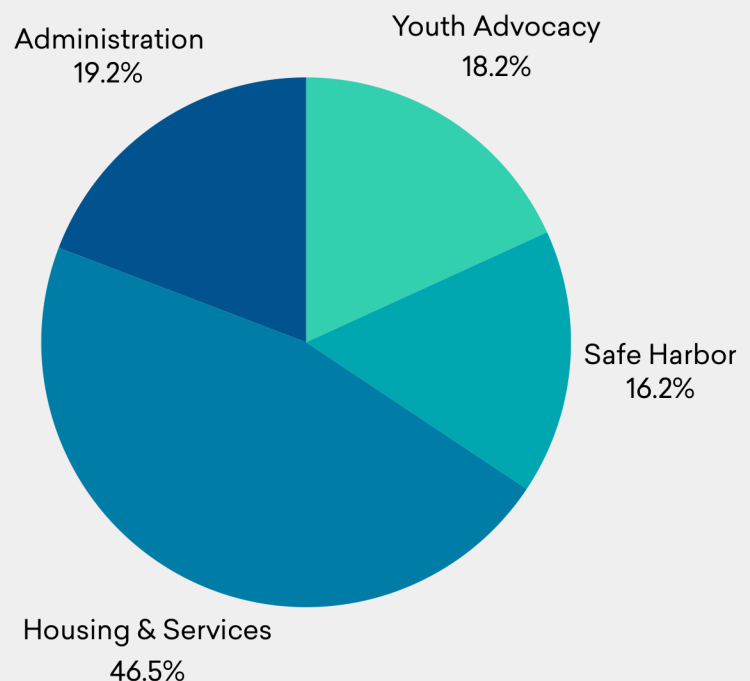
LIABILITIES

Current Liabilities	\$1,180,805
Long-Term Liabilities, Net	54,973
Total Net Assets	4,972,656
Total Liabilities & Net Assets:	\$6,208,434

Revenue



Functional Expenses



Due to the recent change to the Revenue Recognition standard, The Link was required to recognize significant multi-year grant revenue in the year received.. The "deficit" reflected is the amount released for this multi-year grant during the fiscal year.